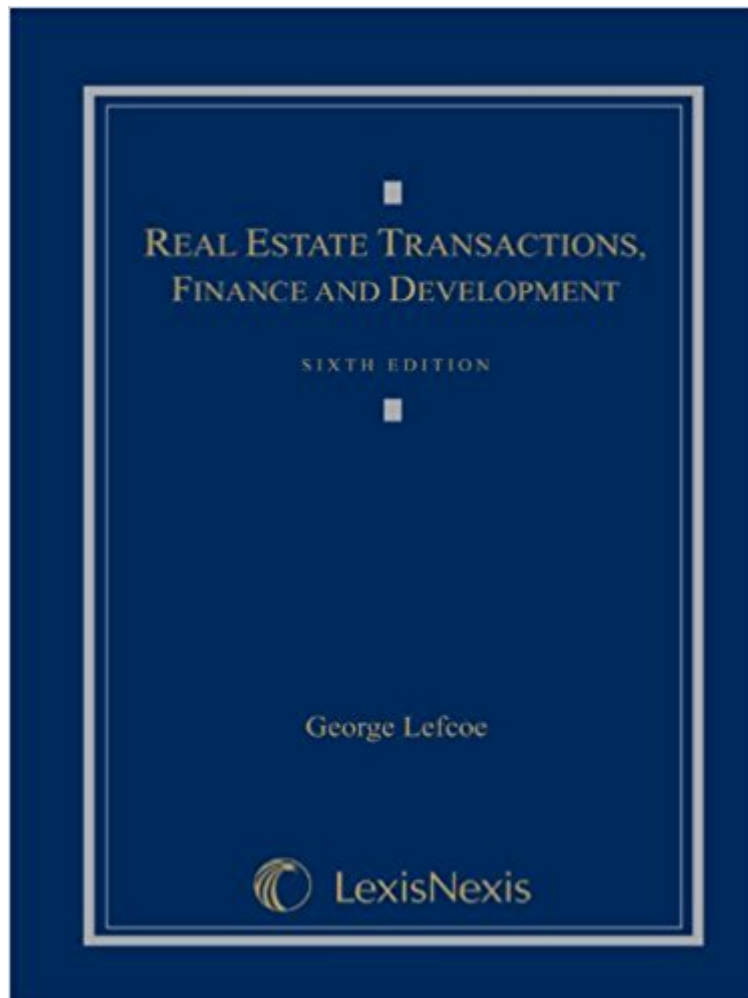




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# Real Estate Transactions, Finance, And Development



## Synopsis

This book focuses on the purchase, sale, financing, and development of real estate and the significance of legal rules and institutions at various stages of these transactions. Arranged in clearly labeled, self-contained chapters, it allows maximum flexibility for professors to tailor assignments to the needs of various courses, such as: An introductory Transactions or Conveyancing course, covering the work of real estate brokers, purchase and sale contracts, deeds and closings, recording acts, titles insurance, and realty contract remedies; A Mortgage Law course, with emphasis on loan fundamentals and practical aspects of dealing with defaults, foreclosures, bankruptcy, and workouts; and Advanced courses in selected topics concerning realty development and finance, including financing development, construction contracts, mechanics' liens, development profitability, real estate offerings as securities, public / private partnerships, land use settlements, federal income taxation of real estate, commercial leasing, and leases as financing instruments.

## Book Information

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## Customer Reviews

Great book. You can tell the author understands real estate at a practical (albeit affluent) level. The one and two star reviews complain about the Kindle edition which has no page numbers and a poor quality binding. The original, hardcover Lexis version is paginated, has an index, and quality binding. However, it is more expensive.

Kindle edition for iOS Kindle App: The text of the book is clear and not overly legal. As a non-law

student, I find it easy to understand. Unfortunately the Kindle edition will not display page numbers, making it extremely difficult to find assigned readings for a class. I had to go through my entire syllabus with a hard copy of the book I borrowed and convert page numbers into section headings. & LexisNexis, this is unacceptable for an academic book at such an expensive price.

Terrible terrible book and a waste of time. Written for California real estate.

This book is semi-biased towards California practice, but otherwise contains very clear and concise explanations of the essential real estate law concepts and issues. My professor requires this book every year, and I'm sure I'll hold onto this one for future reference either in my own practice or my own real estate transactions.

Great price for a new textbook. It was the correct edition. It's brand new and still in the plastic wrapping.

However, the paper is almost like the Bible paper. Highlights and stuff seeps through. For any law student (or anyone for that matter) who wants to learn the comprehensive material on the subject, I'd recommend it.

The book is very readable and covers significantly more practical advice than most similar text books. I would recommend for both law students and non-law students.

This book is a good introduction to real estate transactions. When reading it, it can often seem generic, and some parts such as the tax calculations can seem too scarce. More practice problems with answers would be highly beneficial to the book.

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